



Job Description: Tax Attorney (specializing in International & Domestic Tax)

About Zahn Law Global: We are a boutique law firm located in the heart of New York City, specializing in international and domestic tax and business law.

Position Overview: We are currently seeking a talented and experienced Tax Attorney with a demonstrated track record in international and domestic corporate tax. In addition to subject matter expertise, the ideal candidate should possess a six-figure book of business. As a Tax Attorney with at least 10 years of experience, the candidate will play a pivotal role in advising our diverse clientele on complex tax matters, both domestically and internationally. We are looking for the right candidate to take over the Tax Department from the Founder & Managing Partner.

Responsibilities:

- **Client Representation:** Provide expert legal counsel and representation to clients in matters related to international and domestic tax law, and regulatory compliance. Offer strategic guidance to clients to optimize their tax positions while ensuring full compliance with applicable laws and regulations.
- **Tax Planning and Strategy:** Develop and implement comprehensive tax planning strategies for corporate clients, family offices and individuals to minimize tax liabilities. Stay up-to-date with the latest tax laws, regulations, and developments to provide accurate and relevant advice.
- **Transactional Support:** Assist clients in structuring various business transactions, mergers, acquisitions, divestitures, and joint ventures from a tax perspective, ensuring tax efficiency and compliance.
- **Tax Dispute Resolution:** Represent clients during tax audits, administrative proceedings, and tax-related disputes. Negotiate with tax authorities to achieve favorable resolutions for our clients.
- **International Tax Matters:** Handle complex international tax issues, including cross-border transactions, transfer pricing, foreign tax credits, and tax treaties.
- **Client Relationship Management:** Cultivate and maintain strong relationships with existing clients, offering exceptional service, and identifying opportunities to expand the firm's service offerings to meet clients' evolving needs.
- **Business Development:** Leverage your substantial book of business to generate new leads and opportunities for the firm. Collaborate with partners to cross sell and attract new clients and expand the firm's market presence.
- **Mentorship and Leadership:** Provide guidance and mentorship to junior associates and legal staff, fostering a collaborative and supportive team environment.
- **Mentor associates and paralegals**

Requirements:

- **Juris Doctor (JD) Degree:** Must have successfully completed law school and hold a valid license to practice law in at least one state in the USA; a NY license is a major plus.
- **Tax Law Expertise:** Demonstrated expertise in both international and domestic tax law, with a minimum of 10 years of focused experience in this area.
- **Proven Book of Business:** A successful track record of generating at high six figures in annual billings through an established and loyal client base.
- **Business Acumen:** Strong business sense and the ability to understand clients' commercial objectives, enabling the delivery of practical and effective tax advice.
- **Analytical Skills:** Highly adept at analyzing complex tax issues and developing creative, strategic solutions for clients.
- **Communication Skills:** Excellent written and verbal communication skills, with the ability to articulate complex legal concepts in a clear and understandable manner.
- **Professional Network:** An existing network of contacts and relationships within the legal and business community is highly advantageous.
- **Team Player:** Collaborative approach and the willingness to work in a dynamic and close-knit team environment.

Compensation:

- Between \$200- \$300 per hour

How to Apply:

If you are a talented and experienced Tax Attorney with strong international & domestic tax experience and a strong book of business and a passion for providing outstanding legal counsel, we invite you to apply by sending your resume, a cover letter detailing your relevant experience, and a list of references to HR@zahnlawglobal.com.

Zahn Law Global, LLP is an equal opportunity employer. We value diversity and are committed to creating an inclusive work environment.

Join our team and become an integral part of our boutique law firm, where you'll have the opportunity to make a meaningful impact on our clients' success.